

press release

FOR IMMEDIATE RELEASE

Standard Chartered “2.88% Fixed Rate” Mortgage Plan Fixed Interest Rate for the First Three Years + Fixed Instalments

8 January 2009, Hong Kong – Standard Chartered Bank (Hong Kong) Limited (“SCBHK”) today announced the launch of Standard Chartered’s “2.88% Fixed Rate” Mortgage Plan (“plan”). The plan provides customers with the lowest 2.88%p.a.* fixed interest rate for the first three years and fixed instalment repayments throughout the tenor. For example, monthly repayments for every HK\$1,000,000 of mortgage loan amount with a loan tenor of 20 years will be fixed at HK\$5,486. This plan gives customers greater control over their budget planning.

Lowest to 2.88%p.a. Fixed Interest Rate for the First Three Years

This plan provides owners of properties with a 2.88%p.a.* fixed interest rate for the first three years; followed by HIBOR+0.7%p.a.* (cap at P-1.75%p.a.*) for the remaining years.

Winsome Ha, General Manager of Secured Lending, SCBHK said, “We expect the outlook for the financial markets to remain uncertain, and it will be difficult to predict interest rate trends. Since both mortgage interest rates and the absolute monthly instalment amounts are the key determining factors for home purchases, Standard Chartered has launched our new ‘2.88% Fixed Rate Mortgage Plan’, allowing customers to enjoy low interest rates and, at the same time, stable monthly expenses.”

Fixed Instalment for Entire Tenor Gives Customers an Advantage

Another unique feature of this plan is the fixed instalment amount for the entire tenor. When interest rates go down, the monthly repayment amount still remains the same, however customers will be able to repay the entire mortgage faster by virtue of a shorter tenor. When interest rates go up, customers will still enjoy fixed instalments to facilitate better financial planning.

Customers who successfully apply for FamilyLink on or before January 31, 2009 and drawdown on or before March 31, 2009 can enjoy a 1% bonus rate* and deposit incentive of up to HK\$1,000 upon depositing a designated amount of new funds into FamilyLink.

For details, please visit our branches or call our Mortgage Hotline at 2886-8855.

Remark: *Mortgage Interest Rate and Bonus Interest Rate are determined by Standard Chartered Bank (Hong Kong) Limited ("the Bank") and is subject to change at the Bank's sole discretion from time to time. The above products and promotional offers are bound by relevant terms and conditions. For details, please refer to the promotional leaflet.

Appendix

Illustration – How you can be benefited from the fixed installment repayment when Mortgage interest rate changes

Assumptions: 1) Mortgage loan amount of HK\$2,000,000 2) Mortgage loan tenor is 20 years 3) The mortgage interest rate for the first 3 years is at 2.88%p.a. 4) The mortgage interest rates of below mortgage plans remain unchanged from 37th installment to the end of the loan tenor 5) Monthly repayment for "Standard Chartered "2.88% Fixed Rate" is calculated at fixed rate of 2.88%p.a.

Scenario – the 37 th month upon loan drawdown as an example	Mortgage Interest rate drop to 1.5%p.a.		Mortgage Interest rate rise to 5.3%p.a.	
	Ordinary Mortgage Plan	"2.88% Fixed Rate" Mortgage Plan	Ordinary Mortgage Plan	"2.88% Fixed Rate" Mortgage Plan
Mortgage interest rate from 37th installment to the end of the loan tenor ⁴	Decrease to 1.5%p.a.	Decrease to 1.5%p.a. (HIBOR+0.7%)	Increase to 5.3%p.a.	Increase to 5.3%p.a. (HIBOR+0.7%)
Monthly repayment at the 37 th month	HK\$9,825	HK\$10,972 ⁵	HK\$13,169	HK\$10,972 ⁵
Actual tenor	20 years	15 years 1 months	20 years	23 years 7 months
Principal repayment at the 37 th month	HK\$7,572	HK\$8,720	HK\$5,210	HK\$3,013
Benefits		<ul style="list-style-type: none"> Speed up Principal Repayment Shorten the mortgage loan tenor 		<ul style="list-style-type: none"> Fixed installment amount Avoid extra spending for monthly repayment

The above example is for reference only.

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Note to Editors

Standard Chartered – leading the way in Asia, Africa and the Middle East

The history of Standard Chartered in Hong Kong dates back to 1859. It is currently one of the SAR's three note-issuing banks. Standard Chartered incorporated its Hong Kong business on 1 July 2004, and now operates as a licensed bank in Hong Kong under the name of Standard Chartered Bank (Hong Kong) Limited, a wholly owned subsidiary of Standard Chartered PLC.

Standard Chartered PLC, listed on both London and Hong Kong stock exchanges, ranks among the top 25 companies in the FTSE-100 by market capitalisation.

The London-headquartered Group has operated for over 150 years in some of the world's most dynamic markets, leading the way in Asia, Africa and the Middle East.

Standard Chartered aspires to be the best international bank in its markets through leading by example to be the right partner for its stakeholders. The group now employs 75,000 people, representing 115 nationalities, in more than 1,750 branches and outlets located in over 70 countries.

Standard Chartered Bank (Hong Kong) Limited was named the "Employer of Choice" at the prestigious Hong Kong HR Awards 2008, and also named by The Gallup Organisation as a winner of the Gallup Great Workplace Award.

For more information, please visit: www.standardchartered.com